

Moieez Tariq

Personal:

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Visa Type: Partner
Driving License: LMV (Auto)



Education:

March – 2023

Doctor of Physiotherapy

1st Division

Iqra National University, Pakistan.

Career Summary:

Dynamic and results-driven marketing professional with over 2 years of experience developing and executing comprehensive marketing strategies that drive brand awareness, customer engagement, and revenue growth. Expertise in digital marketing, content creation, social media management, and market research, with a proven track record of delivering successful campaigns across multiple channels. Strong analytical skills combined with creativity, enabling the ability to identify market trends, analyze data, and adjust strategies to meet business objectives. Adept at collaborating with cross-functional teams, managing budgets, and leveraging innovative tools and technologies to enhance brand positioning and achieve measurable results. Passionate about staying ahead of industry trends and continuously optimizing marketing efforts to maximize impact.

Key Skills:

- **Project Management:** Demonstrated ability to oversee projects from inception to completion.
- **Financial Analysis:** Proficient in financial statement analysis, budgeting, and forecasting.
- **Logistics and Procurement:** Experienced in efficient procurement and logistics management.
- **Communication:** Effective communication skills for collaboration with stakeholders.

Professional Experience:

➤ **September 2024 to Till Now**

Real Estate Agent

Vision X Nexus, Sharjah.

Duties Summary:

- Identifying properties for sale or rent, conducting property viewings, creating and updating property listings, and utilizing online platforms, social media, and other marketing tools to attract potential buyers or tenants.
- Advising clients on the real estate market, property values, and investment opportunities. Engaging in negotiations to achieve favorable terms for both buyers and sellers, while ensuring legal and financial considerations are addressed.
- Keeping up-to-date with the local real estate market trends in Sharjah, including property prices, rental yields, and developments. Providing insights and recommendations based on market conditions.
- Arranging property inspections, assessing property values, and helping clients understand the condition and potential of properties.
- Assisting in the preparation and review of legal documents, including contracts, sale agreements, and rental contracts, ensuring compliance with Sharjah's regulations and legal frameworks.
- Building and maintaining relationships with clients, investors, developers, and other industry professionals. Providing continuous support to clients throughout the buying, selling, or renting process.

➤ **December 2023 to September 2024**

Rental Agent

Sharakat Real Estate, Sharjah.

Duties Summary:

- Review rental applications, conduct background checks, verify references, and assess financial stability to find suitable tenants for properties.
- Arrange and conduct property viewings for prospective tenants, highlighting key features and answering questions about the property.
- Negotiate rental terms and conditions, prepare lease agreements, and ensure all necessary legal documentation is completed accurately and in compliance with local regulations.
- Advise landlords on competitive rental pricing based on market trends, property condition, and location to ensure properties are appropriately priced.
- Perform property inspections before and after tenancies; coordinate repairs and maintenance with vendors to ensure the property remains in good condition.
- Utilize various marketing strategies to ensure properties are rented quickly, including social media, listings on property websites, and collaborating with real estate agents or agencies.

Duties Summary:

- Identify and target potential customers through cold calls, follow-up calls, or using provided lead lists to generate new business opportunities.
- Answer customer questions, address concerns, and provide accurate information related to products, services, pricing, and delivery options.
- Schedule follow-up calls, product demos, or meetings for the sales team with qualified leads.
- Track and report on call activity, lead generation, and conversion rates, providing regular updates to the sales team or management.
- Build and maintain positive relationships with clients, ensuring customer satisfaction and fostering loyalty.
- Gather customer feedback to help improve sales strategies and provide insights on potential market trends or product preferences.

Reference:

- Will be Refurbished on demand.