



AMIR KHAN

Sales Officer

+971 52 781 6733



khanofdumre@gmail.com



Al Qusais, Dubai, UAE



SUMMARY

Dynamic and results-driven Sales Professional with over 10 years of experience in retail and customer service, specializing in luxury goods. Proven ability to achieve sales targets, foster strong customer relationships, and manage showroom operations efficiently. A high performer known for completing a single invoice worth 150,000 Qatari Riyals. Fluent in English and conversational Arabic, adept at engaging with diverse clientele. **Currently holds a 2-year valid own visa.**

EDUCATION

Aadikabi Bhanubhakta Multiple Campus, NEPAL

(12TH GRADE) HIGH SCHOOL PASSED IN HUMANITIES FACULTY
2005

SKILLS

- Sales techniques
- Customer journey mapping
- Store security vigilance
- Promotional activity analysis
- Target-Driven approach
- Sales and Customer Relationship Management
- Retail Operations and Inventory Management
- Point of Sale (POS) Systems Expertise
- Effective Team Collaboration and Leadership
- Excellent Interpersonal and Communication Skills
- Computer Operations: MS Office,

LANGUAGES

English (Fluent)

Hindi (Fluent)

Nepal (Native)

Arabic (Conversational)

PROFESSIONAL EXPERIENCE

Sales Officer

Ajmal Perfumes International | 2009 - 2019

Duties & Responsibilities:

- Serving and assisting customers.
- Handling stock and deliveries, ensuring items are placed in the correct locations.
- Maintaining a clean and presentable store environment.
- Merchandising and delivering excellent customer service.
- Proposing new ideas for promotions and customer offers.
- Recording daily, monthly, and yearly sales and customer data.
- Conducting add-on sales by calling customers and targeting non-moving products.
- Successfully completed a high-value invoice worth 150,000 Qatari Riyals during my tenure at Ajmal Perfume.
- Handling financial transactions and takings.

Retail Associate

AR General Stores | 2020 - 2024

- Delivered exceptional customer service, assisting customers with product selection and inquiries, resulting in increased customer satisfaction and repeat business.
- Organized and maintained store displays, ensuring attractive and effective merchandising to drive sales
- Managed inventory by performing regular stock checks and restocking shelves promptly, minimizing product shortages